# NICK BRACCIA

# **GROUP CREATIVE DIRECTOR/WRITER**

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# HELLO!

I'm Nick, a strategic Creative Director with experience spanning 360 and digital agencies, brand-side roles, VCs, and startups, including ventures I've co-founded. My expertise lies in strategizing, writing, and directing award-winning content, experiences, and programs for the world's most iconic brands and franchises. I am a full-funnel, results-driven marketer, a Cannes Lion and a Grand Clio-winning team leader, an Emmy-nominated writer, a two-time Simon & Schuster author, and a Columbia University professor.

# STRENGTHS

- Pitch leadership
- Content strategy
- Copywriting/tone of voice
  - Cross-functional collab
- Brand/Product launches
  Omnichannel brand campaigns
- Digital + social expertise
  - Experience design
  - Emerging Tech: VR, AI, Web3

#### VERTICALS

- Healthcare
- CPG
- Retail

- Entertainment
- Games
- DTC

- Technology
- Sports
- B2B

# SELECTED HEALTHCARE + AGENCY EXPERIENCE

#### Redesign Health, New York, NY — Creative Strategy, Brand Consultant

Aug 2023 - Present

- Led brand positioning and naming for nine unique stealth mode start-ups over six months on aggressive timelines
- Rapidly synthesized business and scientific materials and channeled them into strategic, creative messages that positioned each new company for market success
- Managed company naming, research and trademark clearances pre-legal hand-off
- Worked with brands spanning a diverse array of B2B and B2C sub-sectors within the healthcare industry (more info available post company launch)

# **The Mill, New York, NY** — Creative Director, Brand Partnerships

Dec 2020 - Dec 2021

- Clients included: Google, IBM, Logitech, Neiman Marcus, Tempus AI Precision Medicine, Zwift, Garena Freefire, The Hartford
- Achieved 70% pitch conversion rate during 2021
- Led the Brand Partnerships creative team and was the main point of creative contact for all clients
- Led all creative strategy + concepts for direct-to-brand pitches; 360 campaigns with a video-focus

#### **Elysium Health, New York, NY** — *Vice President + Creative Director, Brand*

May 2019 - Nov 2020

- Led full-funnel creative across brand and growth marketing teams
- Conceptualized + co-developed GTMs for two new product launches (Index, Matter) from research to positioning to integrated campaign execution
- Worked in lockstep with growth and comms teams to develop and execute the org's largest rev driving Black Friday/Cyber Monday and DNA Day programs
- Contributed to product design on Index, a biological age test
- Managed agency partnerships (Sundae Interactive) and editorial ones (Ageist, Puzzlesnacks)

## Campfire, New York, NY - Creative Director, Narrative Director

Dec 2012 - July 2019

- Clients included: Netflix, Amazon, HBO, Disney, Epic Games, and Ubisoft
- Pitched, won and created award-winning franchise adaptations and extensions for entertainment and games
- Developed franchise strategy and positioning for new IP (Westworld, Watchmen, The Leftovers)
- Co-wrote and co-directed SDCC and NYCC theatrical immersive experiences for The Purge and Westworld

#### **G2/Grey Interactive, NYC-LA-SF** — Group Creative Director, CD, ACD

June 2000 - June 2007, Jan 2009 - Dec 2012

- Clients included: Electronic Arts, M&M'S, Starburst, Skittles, Hertz, Pepperidge Farm, NFL, Campbells
- Pitched, won and developed multi-channel brand and entertainment campaigns and experiences to launch new products and rebrands
- Managed large, multi-disciplinary creative teams and worked in lockstep with Group Account Directors and C-Suite to manage relationships and deliver for clients
- Developed content strategies and copy across every digital and above the line channel

ADDITIONAL EXPERIENCE INCLUDES WORK AT DEEP FOCUS, MODEM MEDIA AND WITH MYRIAD FREELANCE PARTNERS. SEE IT ON **Linkedin**.

#### **FNTRFPRFNFURSHIP AND IP DEVFLOPMENT**

#### **Strider, New York, NY** - Co-Founder/VP Content + Partnerships

Dec 2021 - June 2023

- Co-founded a company to leverage Web3 tech for collaborative franchise development (we procured 8 million in VC funding)
- Provided storyworld consultation for top Web3 gaming franchises
- Led content creation and development for product alpha testing via TikTok, Midjourney and Discord

#### **Stitch Media, Toronto, CAN** – EP/Narrative, Broken Spectre

Dec 2020 - Present

- Worked with my partner, Mike Monello, and Stitch founder Evan Jones to develop pitch materials to procure investment for *Broken Spectre*, a VR cosmic horror experience that was named 2024 Experience of the Year at the VR Awards
- Helped the Stitch team to "break story" and flesh out the game lore and narrative pre-production
- Assessed production builds and provided narrative notes over 24 months leading up to lease on Meta's Oculus platform, Steam and mobile

#### Shudder, New York, NY - Co-creator + EP, Video Palace Franchise

Oct 2020 - Present

- Co-conceived, pitched and sold *Video Palace*, a ten-episode original narrative podcast to AMC for their Shudder brand
- Following podcast success and community demand, extended the IP for fiction with Simon & Schuster through a hardcover anthology
- Continue to explore franchise extensions with our Shudder partners

## RELEASES & PUBLICATIONS

Broken Spectre, Games by Stitch (2023)

Video Palace: In Search of the Eyeless Man, Simon & Schuster (2020)

Off the Back of a Truck: Contraband for the Sopranos Fan, Simon & Schuster (2020)

Video Palace: A Shudder Original Podcast, AMC Networks (2018)

Transmedia Talk Podcast (45 episodes), Culture Hacker (2010-2012)

#### **EDUCATION**

#### College of the Holy Cross, Worcester, MA - Bachelor of Arts

Major: English, Dean's List Recipient, NCAA D1 Scholar/Athlete (Swimming & Diving)

# University of Sussex, Brighton, UK

Junior Year Abroad: English & American Studies

#### **AWARDS**

Projects I have led or contributed to have won 100+ industry awards, including Emmys, Gold Lions, Grand Clios, Shortys, FWAs, MIXX Awards, Ciclopes and NY Festivals. That said, I am most proud that *Off the Back of a Truck* retains a 4.7 rating on Amazon because consumers are harsh critics!